

VST.INC

OVERVIEW

LOGISTICS & MORE...

SERVICE[AT]VST.COM

LIQUIDITY, CONTRACTS, DATA ANALYTICS, EVALUATIONS.

LETS TAKE A DEEP DIVE...

THE FREEDOM OF KNOWING

Our firm is introducing a new model. Through this white paper, we aim to provide traders with insights into our processes, offering them an opportunity to familiarize themselves with our new founded approach. As some might already be aware of, we are no longer offering services to the public sector (retail traders). This means that we no longer sell evaluations for a fee, nor do we host public evaluations with default terms on our website. After dabbling within the public side of prop firms ("B"-BOOK FRIMS), we decided to stream away from it; as it does not align with our ethics and vision for VST. We strive to have our firm known for its professionalism and ethical values, rather than being involved in industry standard "B -BOOKING" practices.

Our private proprietary trading firm operates through a structured process designed to accommodate traders seeking funding. For those who meet our minimum requirements, which include a track record of at least three years of data from a regulated broker, the process entails submitting trading data via email and completing an application form. Subsequently, applicants undergo a comprehensive evaluation period lasting between two to four months, during which their trading reports are scrutinized. Successful candidates are then funded based on the terms outlined in their trading contract. Traders who do not meet our minimum requirements have the option to participate in an evaluation process by contributing to a liquidity pool (VIA PAMM ACCOUNT). Funds pooled in this manner are collectively raised by other aspiring traders undergoing evaluations. The capital in this liquidity pool is then copy traded by our funded traders that have successfully completed our vetting process. Consequently, participants not only earn profits as investors in the evaluation phase, but also assist in providing liquidity for funded traders. By leveraging this concept, traders can undergo evaluations without bearing the financial deficit of paying for an evaluation; and wether they fail or pass, they have the chance to leave with profit. Traders who fall short of meeting our requirements may experience extended evaluation times, with the duration contingent upon the current margin status within our firm and their application strength. When a trader fails an evaluation, it opens up reserved margin for the next trader in line, thereby expediting the funding process for subsequent candidates albeit with a slightly reduced evaluation period. When traders contribute to the liquidity pool, they keep a % of all profits made from their allocation. This liquidity pool is only one avenue our firm uses to obtain liquidity for trading contracts. Our other sources of liquidity for contracts entail acquiring debt. This is done through utilizing real estate properties as collateral, or striking deals with guarantors to help us obtain large loans, that we then use to sign traders to funded accounts at our firm. When it comes to scaling a traders funded account as per our "No Maximum Capital Allocation" rule; we raise capital through the means of private investors via our subsidiary investment service.

Choosing
The Right Fit.



Data,
You supply it.

We highly value the trading data traders submit and accumulate on their evaluation accounts. Evaluations are stretched out for other reasons besides making sure we have available margin to support a contract. We prefer this approach for a number of reasons, all of which contribute to our ability to effectively assess and manage risk, make informed decisions, and optimize trading strategies. Trading data allows us to evaluate the risk exposure associated with each trader's activities. By analyzing trading patterns, frequency, and performance metrics, we can identify potential areas of risk and take appropriate measures to mitigate them. It also provides insights into individual trader performance. By analyzing historical trading results, we can assess a trader's profitability, consistency, and adherence to risk management guidelines. This information is crucial for determining eligibility for funding or allocation of capital. It can also serve as a valuable resource for developing and refining trading strategies. This can inform the development of our trading algorithms and strategies. Moreover, in regulated markets with our subsidiary investment service we are often required to maintain records of trading activities for compliance purposes. Trading data ensures that we can demonstrate transparency and accountability in our trading operations with investors, thereby complying with regulatory requirements, and giving our investors peace of mind that actual trades are being taken as we claim. Real-time access to trading data allows us to make timely and informed trading decisions. By monitoring market conditions and trader activities, we can adjust our trading strategies, allocate capital efficiently, and seize profitable opportunities as they arise. Overall, the collection and analysis of trading data are essential components of our firm's operations.

Having all this said, how long does each evaluation take a trader to complete on average? The answer varies on the traders skill and how much margin we have. If you are able to meet our minimum requirement, it rarely takes longer than 3-4 months. Usually, for traders who don't meet our requirement, they can expect to be trading an evaluation account for 365 days before even being seriously considered. The process of managing such a large sum of capital without any limitations on scaling takes time. And traders who can not comprehend that fact or do not have the patience to go through the process are not suited to be trading with us. Despite the time associated to getting funded with us, we strongly believe the wait is well worth the traders while. Once funded, traders are opened to a door of opportunities in their trading careers that are not only limited to our firm and our contracts. Unlike other firms, we also give traders access to their stored data upon request, which they can then leverage to raise capital or apply at other institutions.



MORE ABOUT CONTRACTS. COUNTERING OFFERS, EXPLAINED...

NEGOTIATE YOUR OFFER

Now that we covered some internals behind our platform; lets discuss the subject of how traders can negotiate their contracts. As you know, we are a private prop firm. A huge part of being a privatized establishment entails us issuing personalized offers to each trader dependent on the factors earlier discussed in this white paper. Traders are within their right to negotiate their terms, after all; we want to keep our traders happy and wanting to stay here ...Although we expect traders to understand our situation as well. If we are unable to meet a demand at the moment. It will require patience on the traders part to wait until our firm has enough depth to fill a certain area on their contract. This could include increasing their maximum loss limit, allocating more funding, etc.

The better and longer a trader performs, the more we prioritize their demands on their trading contract. Everyone is dealt with on a case by case basis, dealing privately with our firm. If a funded trader needs certain products added to their interface, a change of broker, or better spreads; we will be able to accommodate their requests. However, any changes that rely on utilizing more margin, are requests that will most likely take time to adhere to. Getting an offer from us can be an exciting experience considering the journey it takes to get there, but by no means do we want traders to be scared or hesitant on stating their demands, by rushing into an agreement with us.



Trading Offers,



Made Simple.



Having all this said, for traders that would like to counter offer their contract, what is the process like?

It is very simple. We allow them to reach out to their designated account manager or one of our founders. From there they can put in a request about what they need changed. The firm will then contact them back regarding whether their request is approved or declined.





VST Founders:

Margin | Deposits | Market Executions

Since our business model is so new to the prop industry, I feel like highlighting the financial flow behind funded accounts at our firm is important for traders to understand before they get into business with us. First let's start with the discussion regarding the liquidity pool evaluation traders contribute towards. The initial deposit may seem like a very small amount of capital and traders may wonder how in the world we can possibly support a trading contract with such a small amount. But since the evaluation durations are relatively longer; it ends up helping our firm in the solidification of these funded accounts by a huge margin. Over the course of a 8-9 month evaluation period (which is the average evaluation time across the firm) we are easily able to generate a 700%-900% ROI on the deposit with the current risk settings we have in place behind our top traders. Collectively speaking; with enough traders, that equates to tens of millions, especially considering we are retaining a bigger portion of all the profits made from their allocation. By the end of the term the trader gets their deposit back + surplus, which leaves everyone happy regardless if they fail the evaluation or not. Besides the trader liquidity pool, we have many means of supporting these funded contracts since the deposits across board is not enough to obtain full margin alone, and pay us founders at the same time. We also have the option of leveraging real estate as a means of acquiring very large loans to make up for the other half of margin traders require to trade with. So in short; if its not from the liquidity pool, its from loaned capital via banks and private lenders, or our network of private investors. Across board this leaves us enough to fill trading contracts (funded accounts) while paying the board of directors at our firm a decent amount. We also create another stream of revenue from broker referrals (IB COMMS) if the chance arises. If we ever run out of margin, we simply tell the trader to utilize a smaller funded account until we can fill their original contract. This is the risk of being a trader at our firm that does not meet our 3 year requirement. If our margin in the firm is unbalanced, you run the risk of being put on a temp wait list, trading a smaller account. This wouldn't last long, and is justified in my opinion considering the fact that you not actually paying us any money to take an evaluation. This is why we add these disclaimers in our contracts before you sign, there is a very low chance of this happening and it has only happened once, but it is better we be completely transparent about this. Nevertheless, it is a way better risk than spending your hard earned money on "B" book prop firms who don't payout or will collapse at any moment due to the surge of regulations coming down within the prop industry. On top of this, we also let traders keep their RAW data which most props don't. The good traders out there will understand why this is such a huge deal... Traders can also find comfort in us knowing that we execute every single order on live margin accounts in the backend. This means that their traders are actually being stimulated on the financial markets unlike demo trading with other props. Regulators love us for this. We are 100% pro trader and have our interests completely aligned with theirs. If they lose, so do we. If they win, so do we.

Withdrawals | Payouts

When your PAMM allocation gets deposited, it is within your full custody at all times under your name on a regulated brokerage account. It is important to note however, the broker is acting as a form of escrow. This means that they will not let you withdrawal it until your evaluation term is over. It will be contracted between us (VST), you (the trader), and the broker (escrow). Payouts to traders on funded accounts are also a simple concept. They can withdraw whenever they please. All they do is text their account manager (an associate of our firm), and the funds are disrupted to their bank (or crypto wallet). With our old "B-book" prop firm, traders would get denied payouts all the time. Now with our new model they never have to worry about this situation. If they make money they get paid, simple. It is all real money and it is fair game. Our biggest priority is keeping you (the trader) as happy as we possibly can. Your profitability is what feeds our families so the last thing we need is our talented traders leaving us. The one and only negative instance we have seen surrounding a payout since we started this new model; was a delayed payout due to our financial institution freezing our assets. This was back when our firm experienced a huge growth spurt, resulting in more frequent, larger transactions. This led to our assets being frozen to make sure we were not money laundering and were operating in a manner that complied with governing law. Of course we passed this screening and the funds were released into the traders custody. This was a 30 day process and gave us a very big headache. Rest assured we have established ourselves a lot further since then and will never have to deal with another situation like this. During that time we sent the trader documentation regarding the situation, updating him on the situation for his peace of mind. To keep traders happy, transparency is key. Our new business structure makes that extremely easy to do.

Now let's talk about what we look for when funding traders.

[Continue Reading](#)

EDUCATE YOURSELF ON WHAT WE LOOK FOR.

In our upcoming mock summary, we display an example of the ideal performance report we look for, when offering traders a funded contract.

If your report does not match the summary, it does not mean you will not get offered a contract. Although, staying within this category will put you at better odds



MOCK SUMMARY

Strategy:
Swing

Floating DD (Peak)
2.3%<

Assets
US Stocks (or) Currencies

Reporting Length:
1-3YRs+

Low Risk

Key Learnings and Takeaways

Important: We do prefer traders that trade assets involving stocks or forex. These assets are easily obtained by "A" book brokers (once a trader scales past their default contract they are moved to an "A-book" broker); which makes the scaling process a lot swifter. However, this is not mandatory. We support traders that prefer any asset or pair. We do however strongly advise traders to use proper risk management and trade with the lowest risk approach possible. Keeping your drawdown below 1%-1.5% at all times will be the quickest way to get noticed by us. We will always select the lowest risk trader over a higher earning trader with larger drawdowns.

Selective Viewing

Public Records: Your trading reports (including past present and future) will be available for public viewing to our investors. If we think your RAW-DATA reports would be unappealing to our network of PR's, we will not offer you a contract. These investors levitate towards low drawdowns, and steady growth. High risk traders can still potentially receive an offer from us, but have low odds of scaling with our private investors. Therefore making the likelihood of receiving an offer from us highly unlikely.

